



**Kennebunk Light & Power District**  
**4 Factory Pasture Lane**  
**Kennebunk, Maine 04043**  
**(207) 985-3311**  
[www.klpd.org](http://www.klpd.org)

**BOARD OF TRUSTEES BUSINESS MEETING AGENDA**  
**TUESDAY, APRIL 25, 2023**  
**DISTRICT OFFICES @ 5:00 PM**

- I. CALL TO ORDER**
- II. 2022 AUDIT PRESENTATION BY RUNYON KERSTEEN OUELLETTE**
- III. BOARD REVIEW MARCH, 2023 FINANCIALS**
- IV. GENERAL MANAGER'S REPORT**
  - a. AMI SYSTEM/TIMING UPDATE**
  - b. BOARD UPDATE ON DSSM REVISIONS**
  - c. BOARD UPDATE ON FERC CORRESPONDENCE**
- V. PUBLIC COMMENT PERIOD (LIMITED TO 15 MINUTES TOTAL)**
- VI. EXECUTIVE SESSION PURSUANT TO 1 MRSA 405.6 A TO DISCUSS A PERSONNEL (GENERAL MANAGER) MATTER**
- VII. NEXT MEETING: MAY 30, 2023**
- VIII. BOARD RECOMMENDATION FOR AGENDA ITEMS FOR NEXT MEETING**
- IX. ADJOURN**

# Kennebunk Light and Power District

## Financial Overview

Presented By: Casey Leonard

*RUNYON KERSTEEN OUELLETTE*

### INSIDE

2. Summary of Audit Results
3. Net Position Analysis FY 2018-2022
4. Revenues 2022 and 2021
5. Expenses 2022 and 2021
6. Change in Net Position FY 2018-2022
7. Operating Revenues Distribution FY 2018-2022
8. Operating Expenses Distribution

### **About this presentation**

This presentation is intended as a tool to assist the Board of Trustees and management in understanding its financial operating results. The information contained in this publication should be read in conjunction with the audited financial statements and related disclosures and should not be used for any other purposes without the expressed consent of *RUNYON KERSTEEN OUELLETTE*.

Please contact us at 207-773-2986 or 1-800-486-1784  
20 Long Creek Drive, South Portland, ME 04106



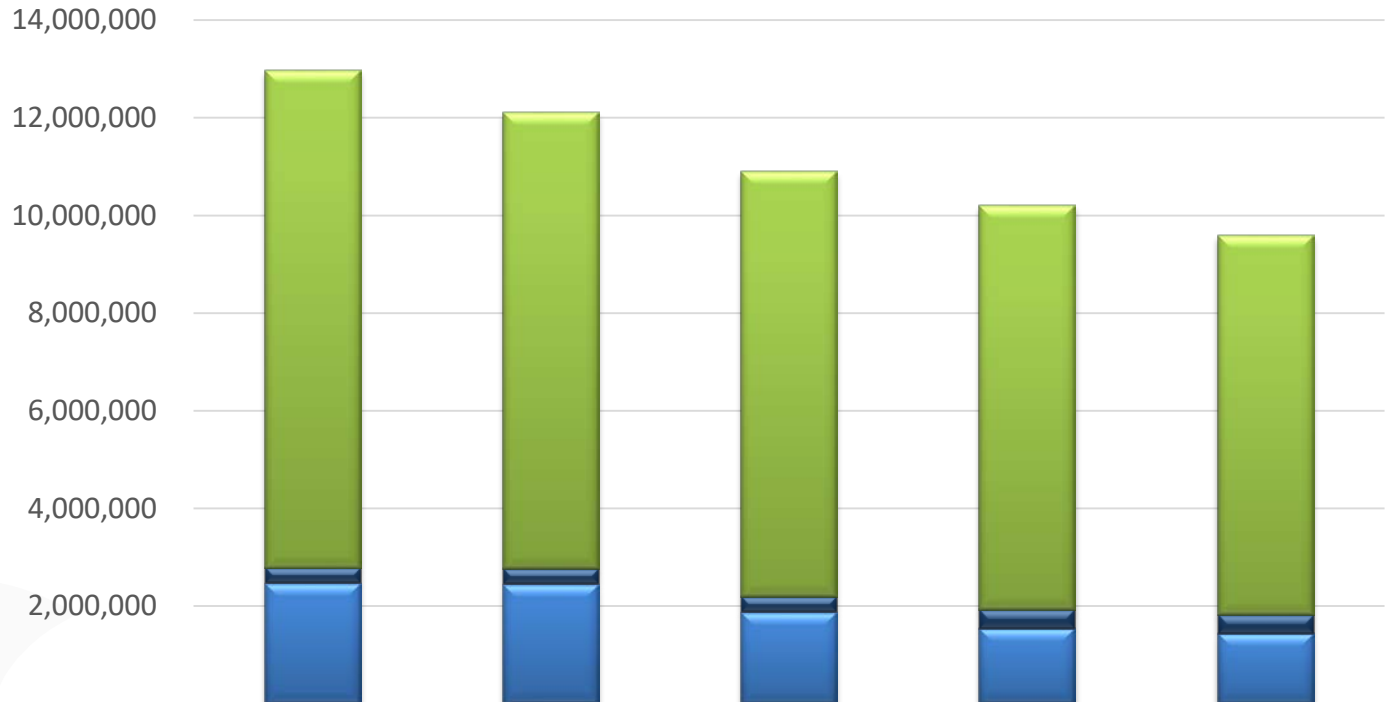
# Kennebunk Light and Power District

## Summary of Audit Results

- Financial Statement Opinion – Unmodified
- Report Required by *Government Auditing Standards* (GAS)
  - No Material Weaknesses
  - No Significant Deficiencies
- Management Letter
  - Segregation of duties
  - Computerized capital asset records

# Kennebunk Light and Power District

## Net Position Analysis FY 2018-2022



	2022	2021	2020	2019	2018
Net investment in capital assets	10,188,528	9,345,694	8,707,757	8,274,226	7,762,169
Restricted	314,826	314,826	314,826	382,671	382,637
Unrestricted	2,470,132	2,449,870	1,881,434	1,546,878	1,441,058

### Observations:

- **Net investment in capital assets** has been increasing steadily since 2018.
- **Total net position** increased \$863,096 in fiscal year 2022.



# Kennebunk Light and Power District

## Revenues 2022 and 2021

	2022	2021	Change
Electricity	6,848,317	7,278,011	(429,694)
Regional network service	2,462,983	1,984,081	478,902
Transmission	558,318	562,778	(4,460)
Delivery	3,115,805	3,031,239	84,566
Other operating income	44,019	47,266	(3,247)
Interest revenue	25,501	10,678	14,823
Amortization of change in net post-employment benefits	23,134	116,223	(93,089)
Miscellaneous revenue	97,885	204,172	(106,287)
Capital contributions	245,659	270,592	(24,933)
<b>Total</b>	<b>13,421,621</b>	<b>13,505,040</b>	<b>(83,419)</b>

### Observations:

- **Electricity revenues** decreased in 2022 due to a rate reduction.
- **Delivery and RNS revenues** increased in 2022 due to a rate increase.
- The **amortization of change in postemployment benefits** decreased due to changes in actuarial assumptions.
- **Miscellaneous revenues** decreased primarily due to having received a non-recurrent insurance reimbursement in FY 2021.



# Kennebunk Light and Power District

## Expenses 2022 and 2021

	2022	2021	Change
Purchased power	6,848,317	7,278,011	(429,694)
Regional network service	2,462,983	1,984,081	478,902
Transmission costs	558,319	562,778	(4,459)
Operations	636,022	509,458	126,564
Maintenance	152,122	88,371	63,751
Customer accounting and collections	256,726	185,132	71,594
General and administrative	1,128,260	1,228,259	(99,999)
Depreciation	443,068	378,806	64,262
Interest expense	72,708	83,771	(11,063)
Amortization expense	-	-	-
<b>Total</b>	<b>12,558,525</b>	<b>12,298,667</b>	<b>259,858</b>

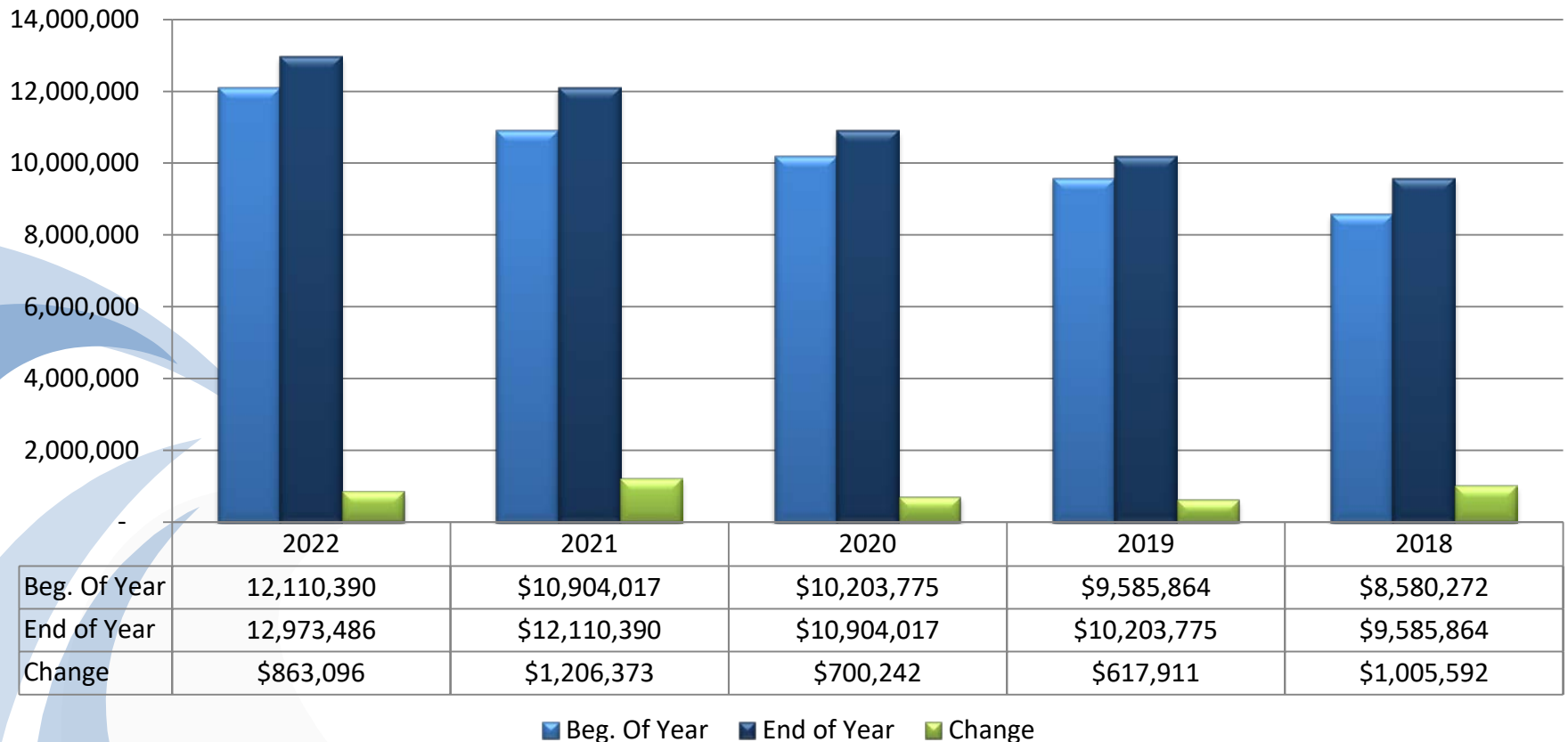
### Observations:

- **Purchased power** decreased due to an adjustment for under-collection.
- **Regional network services** increased in 2022 due to a rate increase.
- **Operations expenses** increased due to greater costs related to the maintenance of transformers and overhead conductors, street lights conversion to LEDs and tree trimming.
- **Customer accounting and collections** increased due to a greater emphasis on collecting customer balances.
- **General and administrative expenses** decreased due to a non-recurring employee related legal issue in 2021, a decrease in engineering fees, and a reallocation of administration salaries.



# KENNEBUNK LIGHT AND POWER DISTRICT

## Change in Net Position FY 2018-2022



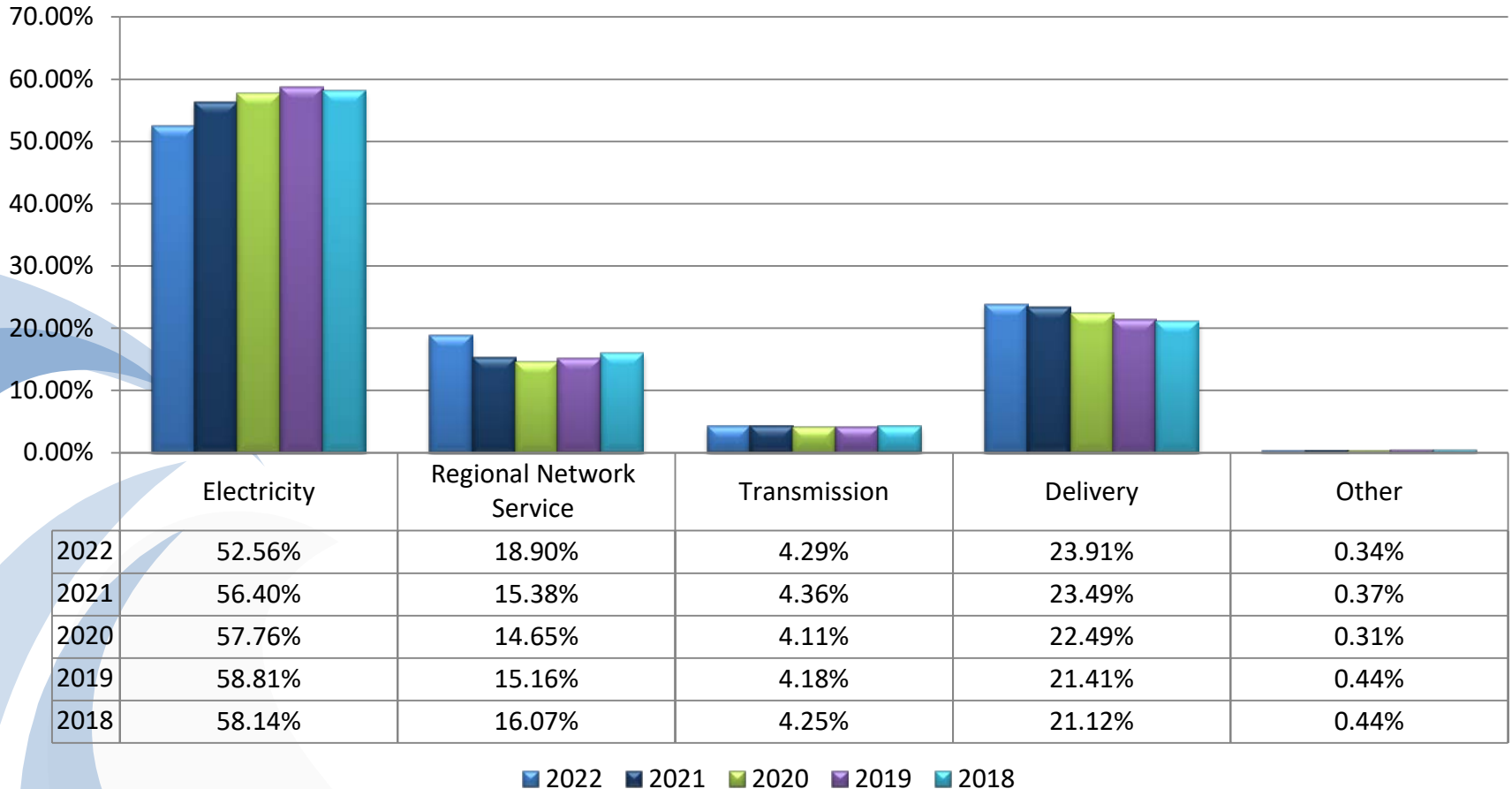
### Observations:

- **Net position** increased in 2022 by \$863,096 due to operating income of \$543,625, non-operating income of \$73,812 and capital contributions of \$245,659.



# Kennebunk Light and Power District

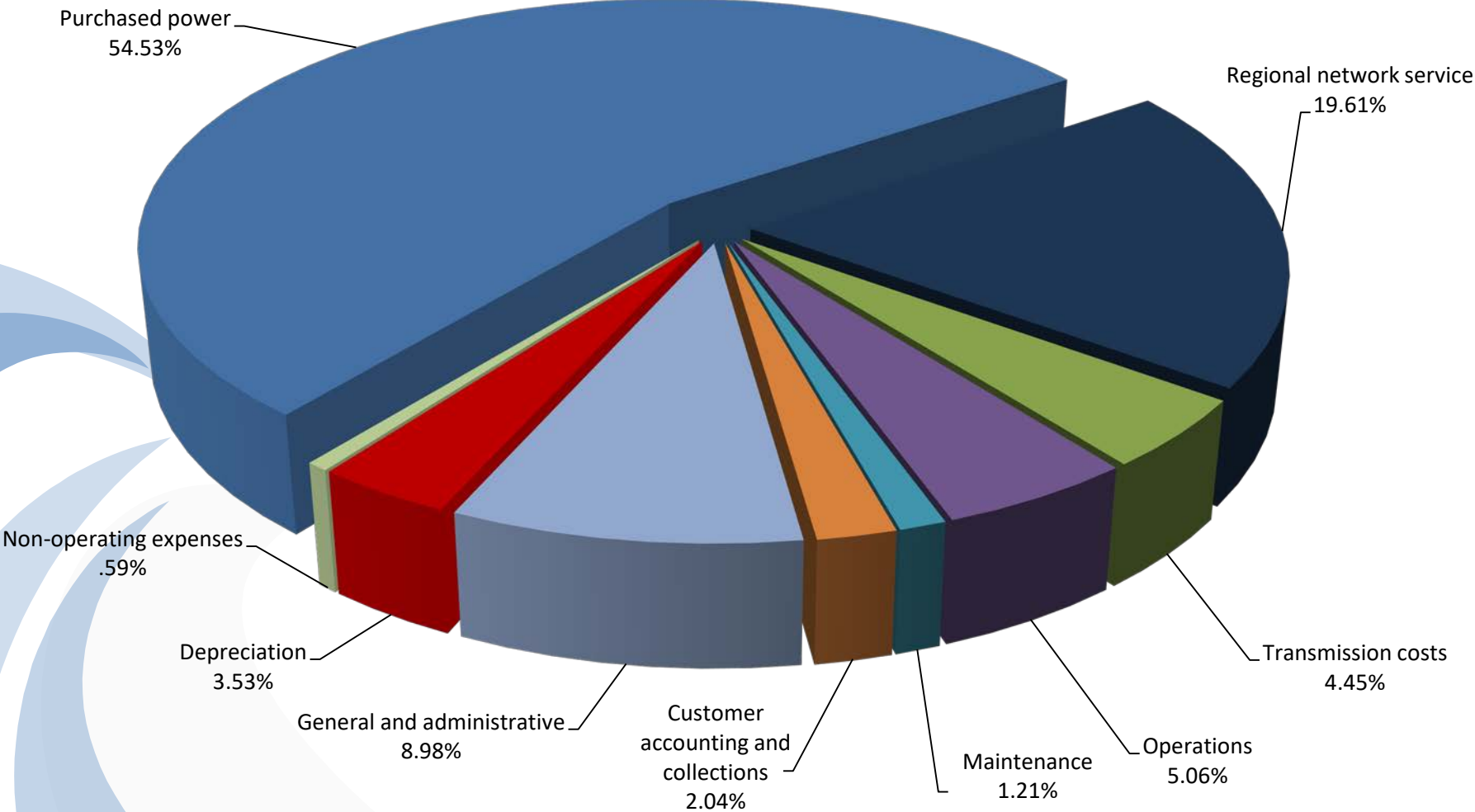
## Operating Revenues Distribution FY 2018-2022





# Kennebunk Light and Power District

## Operating Expenses Distribution



**KENNEBUNK LIGHT & POWER DISTRICT  
STATEMENT OF REVENUES AND EXPENSES  
March 2023**

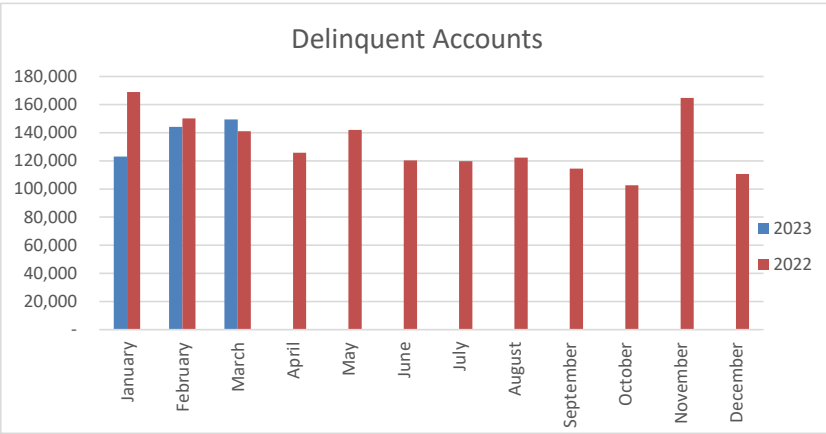
	MONTHLY			YTD			ANNUAL
	March 2023 Actual	March 2023 Budget	March 2022 Actual	2023 Actual	2023 Budget	2022 Actual	2023 Budget
<b>Revenue</b>							
Energy revenue	\$ 658,141	\$ 632,081	\$ 559,458	\$ 2,020,870	\$ 1,975,540	\$ 1,875,548	\$ 7,264,894
Energy expense	(772,275)	(632,081)	(596,987)	(2,236,036)	(1,975,540)	(1,927,861)	(7,264,894)
Net energy revenue	(114,134)	-	(37,528)	(215,166)	-	(52,313)	-
RNS revenue	231,797	224,011	207,057	711,837	689,581	679,366	2,563,653
RNS expense	(269,339)	(224,011)	(223,194)	(695,258)	(689,581)	(692,041)	(2,563,653)
Net RNS revenue	(37,542)	-	(16,137)	16,579	-	(12,675)	-
Transmission revenue	50,223	48,741	46,930	155,800	153,250	149,819	576,560
Transmission expense	(24,708)	(48,741)	(42,450)	(77,486)	(153,250)	(136,174)	(576,560)
Net transmission revenue	25,515	-	4,480	78,314	-	13,645	-
<b>Net Energy/Transmission Revenue</b>	<b>(126,161)</b>	<b>-</b>	<b>(49,185)</b>	<b>(120,273)</b>	<b>-</b>	<b>(51,343)</b>	<b>-</b>
Delivery revenue	219,695	214,055	215,124	681,712	675,221	687,257	2,536,022
Minimum charge revenue	51,553	50,709	50,914	153,357	154,936	152,139	619,914
Other revenue	10,215	7,500	8,022	40,041	27,988	41,494	108,848
<b>Total Operating Revenue</b>	<b>281,462</b>	<b>272,264</b>	<b>274,060</b>	<b>875,110</b>	<b>858,145</b>	<b>880,890</b>	<b>3,264,784</b>
<b>Expenses</b>							
General Operations	148,499	65,784	44,044	246,771	205,128	128,727	840,000
Customer Collections	22,425	22,057	19,136	58,595	65,028	65,202	256,677
Administration	116,642	113,005	110,015	367,386	357,415	349,711	1,418,253
Other expense	40,388	36,009	39,279	121,163	114,223	114,815	430,208
<b>Total Operating Expense</b>	<b>327,954</b>	<b>236,855</b>	<b>212,473</b>	<b>793,915</b>	<b>741,794</b>	<b>658,455</b>	<b>2,945,138</b>
<b>Net Operating Gain/(Loss)</b>	<b>(46,491)</b>	<b>35,409</b>	<b>61,588</b>	<b>81,196</b>	<b>116,351</b>	<b>222,435</b>	<b>319,646</b>
<b>Total Gain/Loss</b>	<b>\$ (172,652)</b>	<b>\$ 35,409</b>	<b>\$ 12,403</b>	<b>\$ (39,077)</b>	<b>\$ 116,351</b>	<b>\$ 171,092</b>	<b>\$ 319,646</b>

	March 2023	2023 YTD
Photovoltaic Credits	\$ 3,640	\$ 7,586
KLPD electrical usage	\$ 1,382	\$ 9,798

**KENNEBUNK LIGHT & POWER DISTRICT  
STATEMENT OF FINANCIAL POSITION**

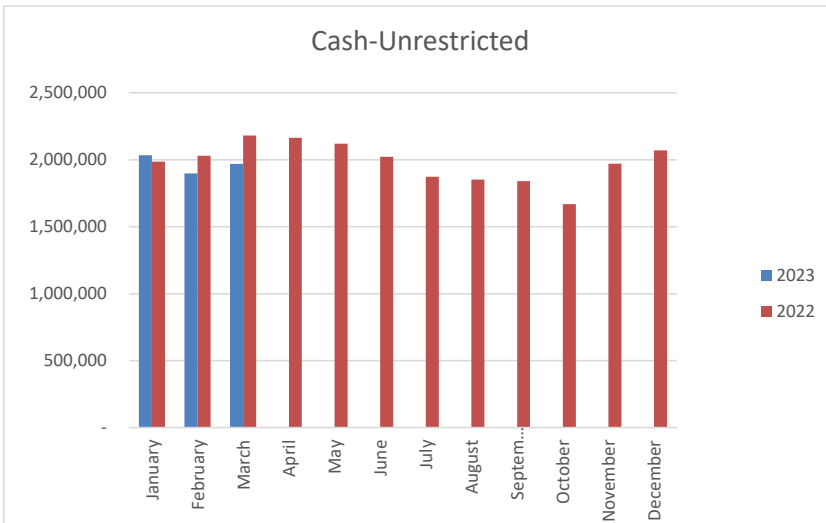
	March 2023	March 2022
<b>Assets</b>		
Cash and short-term investments	2,903,858	3,204,968
Accounts receivable	1,031,739	978,445
Fixed assets and property	11,649,383	10,890,569
Other assets	658,656	426,988
<b>Total assets</b>	<b>16,243,636</b>	<b>15,500,970</b>
<b>Liabilities</b>		
Accounts payable	1,152,839	898,966
Payroll liabilities	16,131	12,319
Long-term liabilities	1,329,854	1,561,719
Other liabilities	739,694	212,405
<b>Total liabilities</b>	<b>3,238,518</b>	<b>2,685,409</b>
<b>Equity</b>		
Surplus	13,044,195	12,644,469
Current year excess revenue	(39,077)	171,092
<b>Total equity</b>	<b>13,005,117</b>	<b>12,815,561</b>
<b>Total liabilities &amp; equity</b>	<b>16,243,636</b>	<b>15,500,970</b>

Kennebunk Light & Power District  
March 2023



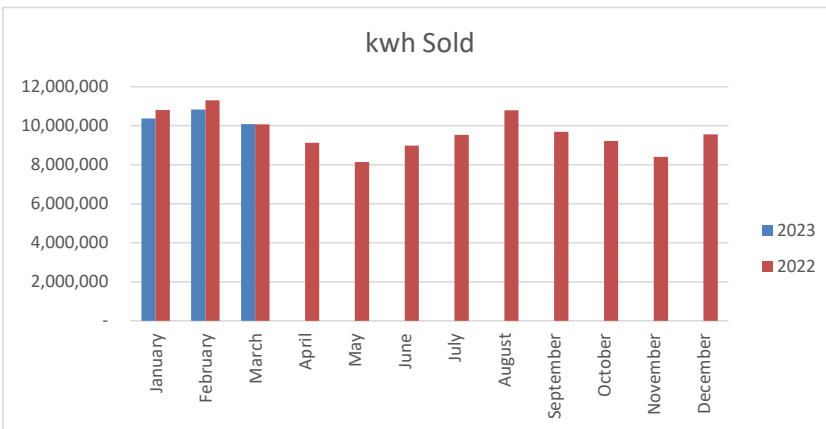
Aging	2023	2022
29 to 60 days	111,708	92,651
61 to 90 days	14,492	18,380
91 days +	23,309	30,031
<b>Total</b>	<b>149,509</b>	<b>141,062</b>

Delinquent accounts as a % of current month's sales:	12.24%	12.97%
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Days of Cash on Hand	
Required	90
Actual	55
Variance	-35

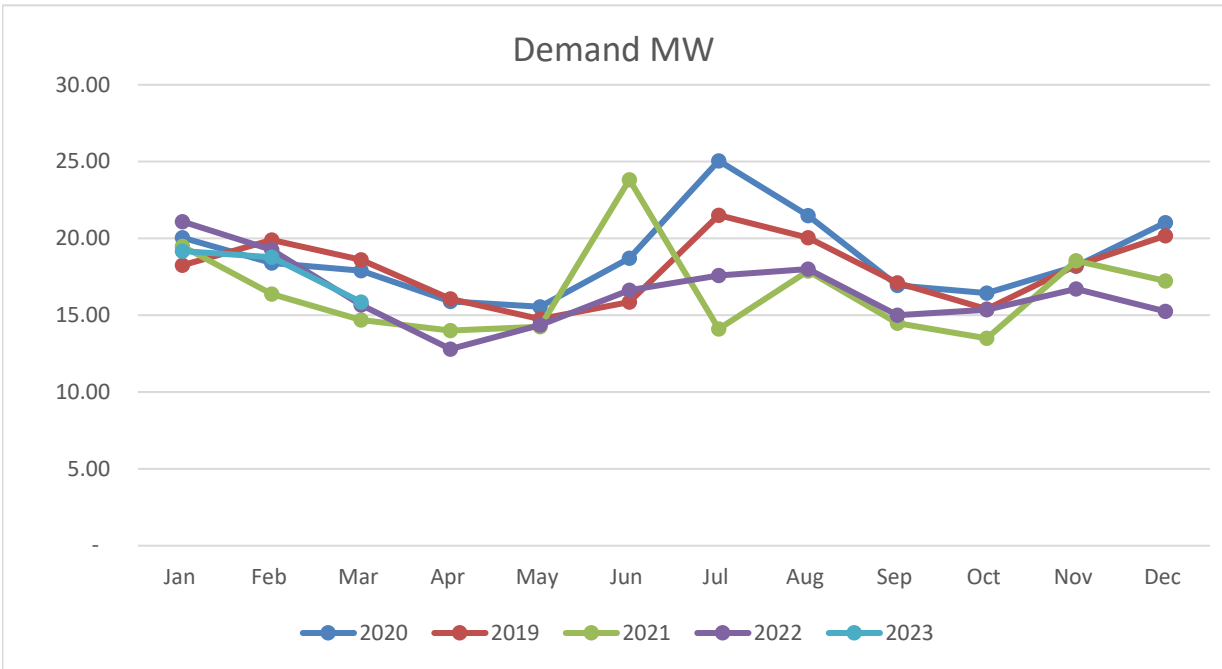
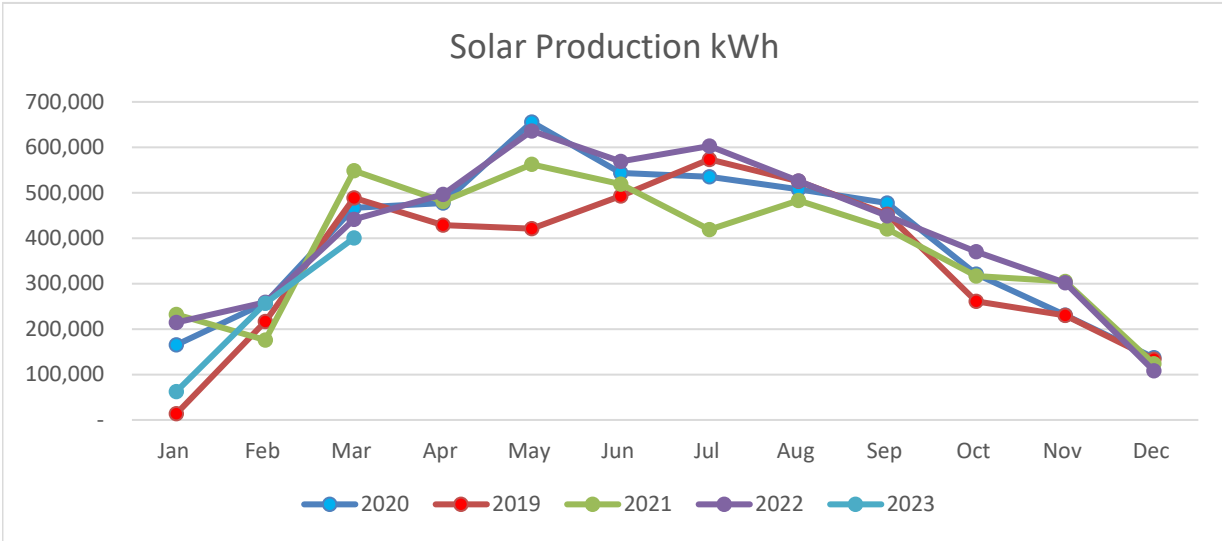
Cash required:	\$ 3,200,000
<b>Cash unrestricted</b>	<b>\$ 1,968,016</b>
Cash-deposits	\$ 111,150
Cash-capital	\$ 751,461
Cash-Efficiency ME	\$ 73,230
<b>Cash-Total</b>	<b>\$ 2,903,858</b>
Variance	\$ (1,231,984)



March 2023	10,083,717
March 2022	10,072,980
Variance	10,737

Variance % 0.11%

Kennebunk Light & Power District  
March 2023



**KENNEBUNK LIGHT & POWER DISTRICT  
HYDRO STATEMENT OF ACTIVITY**

<b>Revenue</b>	March 2023	YTD 2023	2023 Budget
Electrical Production	\$ -	\$ -	\$ -
<b>Total Revenue</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Expenses</b>			
Labor	-	-	5,800
Benefits	-	-	2,610
Supplies	82	483	6,000
Electrical Use	113	113	600
Liability/Property Insurance	600	1,800	7,200
Depreciation	1,250	3,750	16,119
Legal & Professional Fees	-	-	30,000
<b>Total Expenses</b>	<b>2,045</b>	<b>6,146</b>	<b>68,329</b>
<b>Gain/ (Loss)</b>	<b>\$ (2,045)</b>	<b>\$ (6,146)</b>	<b>\$ (68,329)</b>