



Kennebunk Light & Power District  
4 Factory Pasture Lane  
Kennebunk, Maine 04043  
(207) 985-3311  
[www.klpd.org](http://www.klpd.org)

BOARD OF TRUSTEES BUSINESS MEETING AGENDA  
TUESDAY, OCTOBER 23, 2018  
DISTRICT OFFICES @ 6:00 PM

I.	CALL TO ORDER	6.00
II.	BOARD REVIEW AND APPROVE MINUTES OF 7/31 AND 9/25/18 MEETINGS	6.05
III.	BOARD REVIEW SEPTEMBER, 2018 FINANCIALS	6.15
IV.	BOARD REVIEW INITIAL 2019 DISTRICT BUDGET PROPOSAL	6.30
V.	BOARD REVIEW AND PROVIDE FEEDBACK REGARDING AFH OPERATIONS PROPOSAL	7.00
VI.	BOARD REVIEW AND PROVIDE FEEDBACK REGARDING NEXTERA FRS CONTRACT EXTENSION	7.15
VII.	GENERAL MANAGER'S REPORT	7.35
	a. PAST BOARD MEETING REQUESTS	
	b. SUBSTATION PLANNING UPDATE	
	c. SOLAR ARRAY UPDATE	
	d. ASLPUNDH TREE TRIMMING UPDATE	
	e. HYDRO OPERATIONS UPDATE	
	f. TRUSTEE HOLIDAY PARTY 12/14/18 AT GARDEN STREET BOWL	
VIII.	PUBLIC COMMENT PERIOD (LIMITED TO 15 MINUTES TOTAL)	7.45
IX.	NEXT MEETINGS. NOVEMBER 27, 2018 AND DECEMBER TBD	8.00
X.	BOARD RECOMMENDATION FOR AGENDA ITEMS FOR NEXT MEETING	8.05
XI.	ADJOURN	8.10

KENNEBUNK LIGHT & POWER DISTRICT  
COUNTY OF YORK  
STATE OF MAINE

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BOARD OF TRUSTEES MEETING MINUTES  
(Video recorded meeting)

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KENNEBUNK LIGHT & POWER DISTRICT  
4 FACTORY PASTURE LANE  
KENNEBUNK, ME 04043  
TUESDAY, JULY 31, 2018  
5:00 p.m.

- - -

BOARD MEMBERS:

PRESIDENT: DAVID CLUFF - (NOT PRESENT)

VICE-PRESIDENT: ROBERT EMMONS - (PRESENT)

GENERAL MANAGER/TREASURER: TODD SHEA - (PRESENT)

CLERK: DAN BARTILUCCI - (PRESENT)

TRUSTEE: JAY KILBOURN - (PRESENT)

TRUSTEE: BRADLEY "SCOTT" DUCHARME - (PRESENT)

ALSO PRESENT:

Matthew Rancourt, Business Manager

Albert Kolff, Kennebunk

Beverly Freudenreich, Kennebunk

Bill Grabin, Kennebunk

Peter Ashley, Kennebunk

Ward Hansen, Kennebunk

*(Other members of the public may have been present but not identified.)*

APPEARANCES:

DRUMMOND WOODSUM  
BY: ELEK A. MILLER, ESQ.  
84 Marginal Way  
Suite 600  
Portland, ME 04101-2480

Whereupon, President Kilbourn called the meeting to order at 5:00 p.m.

Whereupon, Item II, Election of President, Vice President and Clerk, occurred as follows:

Dan Bartilucci nominated David Cluff for President. The motion was seconded by Scott Ducharme.

Thereupon, with no further discussion, a vote was taken. Unanimous ayes were heard. David Cluff will serve as President.

Scott Ducharme nominated Bob Emmons for Vice-President. The motion was seconded by Jay Kilbourn.

Thereupon, with no further discussion, a vote was taken. Unanimous ayes were heard. Bob Emmons will serve as Vice-President.

Scott Ducharme nominated Dan Bartilucci for Clerk. Jay Kilbourn seconded the motion.

Thereupon, with no further discussion, a vote was taken. Unanimous ayes were heard. Dan Bartilucci will serve as Clerk.

Whereupon, Trustee Kilbourn nominated General Manager Shea to continue to serve as Treasurer. The motion was seconded by Vice-President Emmons.

Thereupon, with no further discussion, a vote was taken. Unanimous ayes were heard. General Manager Shea will serve as Treasurer.

Whereupon, Item III, Board Review Regular Meeting Agenda, occurred.

Whereupon, Item IV, Board Roles and Responsibilities - Annual Discussion with Attorney, Elek Miller of Drummond Woodsum, occurred. Attorney Elek addressed the Board and proceeded into his annual presentation. A question and answer period followed the presentation.

Whereupon, Item V, Board Review and Approve Minutes of 06/26/18 Meeting, occurred. Trustee Kilbourn made the motion to accept the minutes. It was seconded by Vice-President Emmons.

Thereupon, with no further discussion, a vote was taken and, with unanimous ayes heard, the Minutes of June 26, 2018 were approved.

Whereupon, Item VI, Board Review June, 2018 Financials, occurred. Business Manager Rancourt took the floor and advised those present of the June standings.

Whereupon, Item VII, Board Consideration of Management and Staff Recommendation for Contracted Engineering Services, occurred.

General Manager Shea took the floor. He advised those present of the efforts put forth by management and staff in regard to engineering services. Staff feels strongly to continue with SGC Engineering. Management is in agreement.

Whereupon, Trustee Kilbourn made the motion to continue with SGC Engineering. The motion was seconded by Clerk Bartilucci.

Thereupon, a brief discussion occurred between Trustee Ducharme and General Manager Shea. After which a vote was taken and unanimous ayes were heard. The motion carries to continue with SGC Engineering.

Whereupon, Item VIII, Board Review of Final Draft of KLPD Strategic Plan, occurred. General Manager Shea took the floor and asked for the Board's further review. General Manager Shea has received comments from only Clerk Bartilucci and Trustee Ducharme. He would like further input from the other members.

Political initiatives and climate change issues were discussed. Maintenance of dams was also a topic discussed. The comments forwarded by Clerk Bartilucci were discussed in detail by the Board. The draft was discussed by those present in detail. It was decided upon by the Board that the draft will be fine tuned; corrections, modifications, and changes will be made by General Manager Shea. It will then be brought back to the Board for their review.

Whereupon, IX, Board Approval of Authorization for General Manager to Execute Solar Interconnection Agreement, Temporary Easement, and PPA Revisions Regarding West Kennebunk Solar Array, occurred.

Whereupon, Trustee Kilbourn made a motion to authorize General Manager Shea to execute the solar interconnection agreement. Trustee Ducharme seconded the motion.

Thereupon, after a discussion in regard to the costs related to attaching the interconnection, Vice-President Emmons asked for a vote. The vote was taken and, with unanimous ayes heard, the motion carries to authorize General Manager Shea to execute the solar interconnection agreement.

Whereupon, General Manager Shea then explained the temporary easement agreement. Trustee Ducharme then made a motion to authorize General Manager Shea to execute the temporary easement provided that the equipment that is going into the road has no damaging affect to the substation. The motion was seconded by Trustee Kilbourn.

Thereupon, Vice-President Emmons asked for a vote. With unanimous ayes heard the motion carries to authorize General Manager Shea to execute the temporary easement provided that equipment that is going into the road has no damaging affect on the substation.

General Manager Shea then explained the Purchase Power Agreement. Trustee Kilbourn made a motion to accept the amendment and restatement of the Master Solar Power Purchase Agreement and to authorize General Manager Shea to execute the document. The motion was seconded by Clerk Bartilucci.

Thereupon, after a brief discussion, Vice-President Emmons asked for a vote. The vote was taken and, with unanimous ayes heard, the motion carries to accept the amendment and restatement of the Master Solar Power Purchase Agreement and to authorize General Manager Shea to execute the document.

Whereupon, Item X, Board Consideration of America First Hydro Operation Agreement Request, occurred. General Manager Shea explained the Agreement to those present. A lengthy discussion occurred in which licensing, generation, length of agreement, ownership of dams and equipment and costs were discussed. A joint meeting with the Board and First Hydro was then discussed.

Whereupon, Trustee Ducharme made a motion that General Manager Shea contact America First Hydro and ask them to attend the next KLPD board meeting for discussion on an operations and maintenance contract, another contract going forward, provided licensing is going to be renewed, and ownership of the dams. The motion was seconded by Trustee Kilbourn.

Thereupon, after a brief discussion in regard to proprietary issues, Trustee Kilbourn asked for the motion to be repeated. The motion was revised as follows: To request America First Hydro to attend the next KLPD Board of Trustees' Business meeting to discuss an operations and maintenance contract. Vice-President Emmons then requested a vote. Unanimous ayes heard were heard and the motion carriers to request America First Hydro to attend the next KLPD Board of Trustees' Business meeting to discuss an operations and maintenance contract.

Whereupon, Item XI, General Manager's Report, occurred as follows:

- A. Past Board Meeting Requests as noted below:
- B. Substation Planning Update occurred earlier in this meeting.
- C. Asplundh Tree Trimming Update - ten miles have been completed.
- D. Hydro Operations Update - hydros have not been operating due to low water. Maintenance on the hydros are ongoing.
- E. GM at NEPPA Annual Conference August 20, 2018 through August 22, 2018.

Whereupon, Item XII, Public Comment Period (Limited to 15 Minutes Total), occurred. Mr. Ashley took the floor and discussed various topics including the 20-mile limit at the District's outskirts, wind power, a plug-in generator, the Ross Road project, cogeneration, Twine Mill and the use of the level control.

Mr. Grabin discussed the value of supporting documentation being available on the website when the agenda is posted. He would like to see the previous month's minutes, the financial reports, the solar and NextEra contracts, et cetera.

Ms. Freudenreich thanked KLPD crew for their putting a sleeve on her wires so that her painters would be safe while painting. She would like this noted so that the Public is aware of this service that is provided by KLPD.

Ms. Freudenreich discussed the Freedom of Access Act. She would like to see agendas available to the public at least two weeks prior to the meeting. She discussed hydro generation, as well.

Mr. Hansen discussed alternative energy, the potential of an energy crisis, energy efficiency, and the District's strategic plan. He discussed OPEC, oil, coal and other topics.

Whereupon, Item XIII, Next Meetings, Discussion on Reschedule of August Meeting, occurred. A Motion was made by Trustee Kilbourn to have one meeting in the month of September to occur on September 25, 2018. The motion was seconded by Trustee Ducharme.

Thereupon, with no further discussion, a vote was taken. With unanimous ayes heard the motion carries and the next meeting of the KLPD Board of Trustees will occur on September 25, 2018.

It was noted that if a meeting is required due to an emergent situation, it can be scheduled and occur pursuant to the obligatory regulations.

Whereupon, XIV, Board Recommendation for Agenda Items for Next Meeting, occurred. Any additional agenda items will be forwarded to General Manager Shea.

There being no additional business of the District discussed by the Board, Vice-President Emmons asked for a motion to adjourn. Trustee Kilbourn made the motion. It was seconded by Clerk Bartilucci.

Thereupon, with unanimous ayes heard, the meeting adjourned at 7:56 p.m.

Attest: \_\_\_\_\_  
Dan Bartilucci, Clerk



KENNEBUNK LIGHT & POWER DISTRICT  
COUNTY OF YORK  
STATE OF MAINE

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BOARD OF TRUSTEES MEETING MINUTES  
(Video Recorded Meeting)

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KENNEBUNK LIGHT & POWER DISTRICT  
4 FACTORY PASTURE LANE  
KENNEBUNK, ME 04043  
TUESDAY, SEPTEMBER 25, 2018  
6:00 p.m.

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BOARD MEMBERS:

PRESIDENT: DAVID CLUFF - (PRESENT)

VICE-PRESIDENT: ROBERT EMMONS - (PRESENT)

GENERAL MANAGER/TREASURER: TODD SHEA - (PRESENT)

CLERK: DAN BARTILUCCI - (PRESENT)

TRUSTEE: JAY KILBOURN - (NOT PRESENT)

TRUSTEE: BRADLEY "SCOTT" DUCHARME - (PRESENT)

ALSO PRESENT:

Matthew Rancourt, Business Manager

John Polletto

Kathy Polletto

Irene Eaton

Renny DeCoster

Susan Bloomfield

ALSO PRESENT (continued)

Bob Wuerthner

Albert Kolff

Ward Hansen

Peter Gyinesi

Alex Mendelsohn

Hylah Riley

Irving Patterson

Lorene Patterson

Lauren Ball

Richard Pope

Curtis A. Mildner

Kevin Flynn

*(Other members of the public may have been present but not identified.)*

APPEARANCES:

DICHOTOMY CAPITAL

BY: IAN CLARK, MANAGING PARTNER

826 Scarsdale Avenue

Scarsdale, NY 10583

AMERICA FIRST HYDRO, LLC

BY: PAUL V. NOLAN, REGULATORY MEMBER

5515 17th Street

North Arlington, VA 22205

Whereupon, President Cluff called the meeting to order at 6:00 p.m.

Whereupon, Item II, Board Review and Approve Minutes of 07/31/18 Meeting, occurred. Clerk Bartilucci read from a statement to identify areas within the minutes that he would like altered. President Cluff would like a review of the July 31, 2018 recorded meeting. The procedure for approving meeting minutes was discussed. The attachments provided for meeting minutes via the website was then discussed by the Board.

Whereupon, Item III, America First Hydro Discussion with Board on Proposal to Operate KLPD Hydro Stations, occurred. General Manager Shea took the floor, gave a brief background on the agenda item, and then introduced Ian Clark and Paul Nolan to those present. Mr. Clark then took the floor and discussed the current status, the process, future operations, and the proposed operation agreement.

A discussion then ensued in regard to the questions that were presented by Trustee Kilbourn prior to this meeting. Further discussion and points of view were then received from Mr. Nolan. A litany of questions arose from Board members. It was decided upon by the Board that the Board's questions will be correlated and given to Management and America First Hydro for response.

Remarks and responses were then received from Mr. Clark and Mr. Nolan. President Cluff requested the representatives to present a proposal in regard to this matter; to permit the Board to have a beginning platform to start at, to permit the ability to pose additional questions to, and build upon. The representatives will produce the proposal by the end of October, 2018.

President Cluff then opened the discussion to those present. Several questions and comments were presented to the Board.

(Thereupon, Ian Clark, Paul Nolan and others left the meeting.)

(Thereupon, a brief recess occurred.)

Whereupon, Item IV, Board Review July and August, 2018 Financials, occurred. Business Manager Rancourt took the floor and advised those present of the July and August of 2018 standings.

Whereupon, Item V, General Managers Report, occurred as follows:

- A. Past Board Meeting Requests
- B. Substation Planning Update
- C. Asplundh Tree Trimming Update
- D. Hydro Operations Update
- E. Trustee Holiday Party 12/14/18 at Garden Street Bowl.

Whereupon, Item VIII, Next Meetings, October 23, November and December TBD, occurred. October 23, 2018, November 27, 2018 and December 18, 2018 are the tentatively scheduled dates slated for the Board of Trustees' business meetings.

Whereupon, Item VI, Public Comment Period (Limited to 15 Minutes Total), occurred.

Mr. Kolff asked if there is a dam condition report available for review. He noted a leak occurring at the Kesslen Dam between Duffy's Restaurant and the shutoff gate. General Manager Shea stated that it is being monitored. Mr. Kolff also discussed FERC license rules and regulations.

Mr. Polletto asked if KLPD is able to stay current with preventative maintenance in regard to the hydros. General Manager Shea stated that a protocol and maintenance scheduled is followed by crew. Locating parts that are readily available has been difficult. Parts can be manufactured if need be.

Preventative maintenance was discussed by an unidentified woman, who stated that power outages extending into the day after an event has not occurred during her 49 years of being a resident. She added that most of the outages that have occurred have been because of motor vehicle accidents and squirrel activity. General Manager Shea added that due to "critter covers" that are being affixed, squirrel events have been significantly reduced.

Ms. Freudenreich asked about the current status of generation at the dams. She also discussed the past history of generation. She also discussed website.

Whereupon, with no further questions or comments received from the public, President Cluff made a motion to move into Executive Session, pursuant to 1 MRSA 405.6 (A), for a discussion of a personnel matter. Business Manager Rancourt will be attending the executive session. Trustee Ducharme seconded the motion.

Thereupon, with no further discussion and with unanimous ayes heard, the motion carries.

Whereupon, Item VII, Executive Session Pursuant to 1 MRSA 405.6 (A) for a Discussion of a Personnel Matter, occurred.

Thereupon, the Board came out of Executive Session at 7:55 p.m.

There being no additional business of the District discussed by the Board, Vice-President Emmons made the motion to adjourn. It was seconded by Trustee Ducharme.

Thereupon, with unanimous ayes heard, the meeting adjourned at 8:00 p.m.

Attest: \_\_\_\_\_  
Dan Bartilucci, Clerk

Kennebunk Light and Power District  
Notes to Financial Statements  
September 2018

## REVENUES

<b>KWH SALES</b>	2018	2017	Variance
kwh sales Delivery & Transmission	10,736,766	9,051,904	1,684,862
minus Corning	1,958,400	1,645,600	312,800
<b>kwh sales Energy and RNS:</b>	<b>8,778,366</b>	<b>7,406,304</b>	<b>1,372,062</b>
<b>ENERGY REVENUE</b>	2018	2017	Variance
Energy Sales	\$ 736,784	\$ 588,489	\$ 148,295
<b>RNS REVENUE</b>	2018	2017	Variance
RNS Sales	\$ 202,402	\$ 155,488	\$ 46,915
<b>TRANSMISSION REVENUE</b>	2018	2017	Variance
Transmission Sales	\$ 56,017	\$ 28,097	\$ 27,919
<b>DELIVERY REVENUE</b>	2018	2017	Variance
Delivery Sales	\$ 271,140	\$ 211,924	\$ 59,216

## EXPENSES

Department	Actual	Budget	Variance	Notes
General plant operations,	\$ 42,567	\$ 54,571	\$ (12,005)	Tree trimming
Customer accounting and collections	12,800	12,246	553	
Administration	74,486	74,123	362	
Other expense	41,095	41,071	24	

**KENNEBUNK LIGHT & POWER DISTRICT  
STATEMENT OF REVENUES AND EXPENSES**

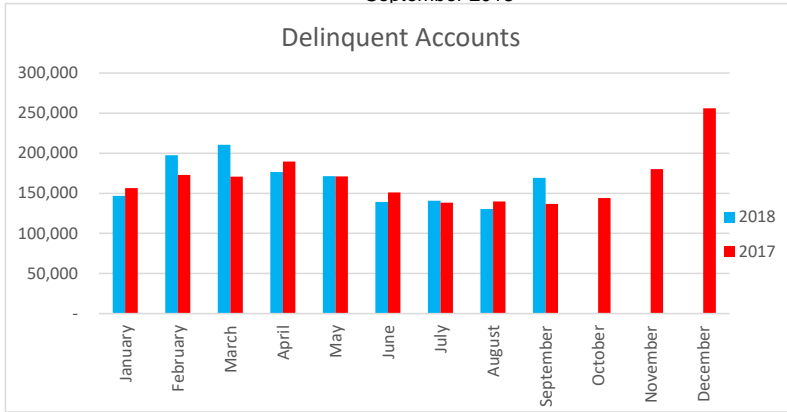
	<b>MONTHLY</b>			<b>YTD</b>			<b>ANNUAL</b>
	September 2018 Actual	September 2018 Budget	September 2017 Actual	2018 YTD Actual	2018 YTD Budget	2017 YTD Actual	2018 Budget
<b>Revenue</b>							
Energy revenue	736,784	620,942	588,489	5,989,807	5,682,861	5,626,623	7,443,116
<b>PV returned to grid</b>	4,085	2,734	2,806	25,531	16,479	16,915	21,250
Power expense	(607,708)	(620,942)	(578,929)	(5,866,901)	(5,682,861)	(5,508,172)	(7,443,116)
<b>PV Credits</b>	(4,085)	(2,734)	(2,806)	(25,531)	(16,479)	(16,915)	(21,250)
Net energy revenue	129,076	(0)	9,560	122,906	(0)	118,451	-
RNS revenue	202,402	164,025	155,488	1,651,935	1,501,154	1,483,458	1,966,134
RNS expense	(182,357)	(164,025)	(147,680)	(1,445,368)	(1,501,154)	(1,573,392)	(1,966,134)
Net RNS revenue	20,045	-	7,808	206,567	-	(89,934)	-
Transmission revenue	56,017	27,930	28,097	430,631	255,619	259,056	334,796
Transmission expense	(28,788)	(27,930)	(48,521)	(326,438)	(255,619)	(352,268)	(334,796)
Net transmission revenue	27,229	-	(20,424)	104,193	-	(93,212)	-
Net energy and transmission revenue	176,350	(0)	(3,056)	433,666	(0)	(64,695)	-
Delivery revenue	222,360	191,770	211,924	1,803,113	1,755,079	1,950,240	2,298,711
Minimum charge revenue	48,780	48,622	-	363,561	374,998	-	520,865
Other revenue	9,930	9,546	8,785	155,460	65,014	60,775	81,402
Hydro production	-	7,083	-	58,853	63,750	71,137	85,000
<b>Total Revenue</b>	<b>457,420</b>	<b>257,022</b>	<b>217,652</b>	<b>2,814,654</b>	<b>2,258,841</b>	<b>2,017,456</b>	<b>2,985,978</b>
<b>Expenses</b>							
General plant operations, maintenance and distribution	42,567	54,571	47,988	468,331	490,354	431,201	654,761
Customer accounting and collections	12,800	12,246	10,820	124,533	125,840	111,178	161,525
Administration	74,486	74,123	78,274	810,655	892,108	914,132	1,117,222
Other expense	41,095	41,071	42,359	370,499	369,638	380,070	492,850
KLPD electrical usage	1,350	1,031	1,035	16,762	17,362	18,684	26,500
<b>Total Expense</b>	<b>172,297</b>	<b>183,043</b>	<b>180,476</b>	<b>1,790,780</b>	<b>1,895,301</b>	<b>1,855,266</b>	<b>2,452,859</b>
<b>Net gain/(loss)</b>	<b>285,123</b>	<b>73,978</b>	<b>37,176</b>	<b>1,023,873</b>	<b>363,539</b>	<b>162,190</b>	<b>533,119</b>

**KENNEBUNK LIGHT & POWER DISTRICT  
STATEMENT OF FINANCIAL POSITION**

	September 2018	September 2017	FY 2017
<b>Assets</b>			
Cash and short-term investments	1,945,019	896,860	1,064,762
Accounts receivable	1,274,636	1,002,479	1,175,884
Fixed assets and property	10,023,297	10,100,768	10,161,714
Other assets	1,086,725	909,426	1,080,072
<b>Total assets</b>	<b>14,329,678</b>	<b>12,909,534</b>	<b>13,482,432</b>
<b>Liabilities</b>			
Accounts payable	861,038	776,509	(49,750)
Payroll liabilities	16,789	12,380	26,099
Long-term liabilities	2,458,031	2,687,833	2,717,492
Other liabilities	1,174,442	1,192,855	2,142,208
<b>Total liabilities</b>	<b>4,510,299</b>	<b>4,669,578</b>	<b>4,836,049</b>
<b>Equity</b>			
Surplus	8,837,597	8,130,219	8,417,645
Current year excess revenue	981,782	109,737	228,738
<b>Total equity</b>	<b>9,819,379</b>	<b>8,239,956</b>	<b>8,646,383</b>
<b>Total liabilities &amp; equity</b>	<b>14,329,678</b>	<b>12,909,534</b>	<b>13,482,432</b>

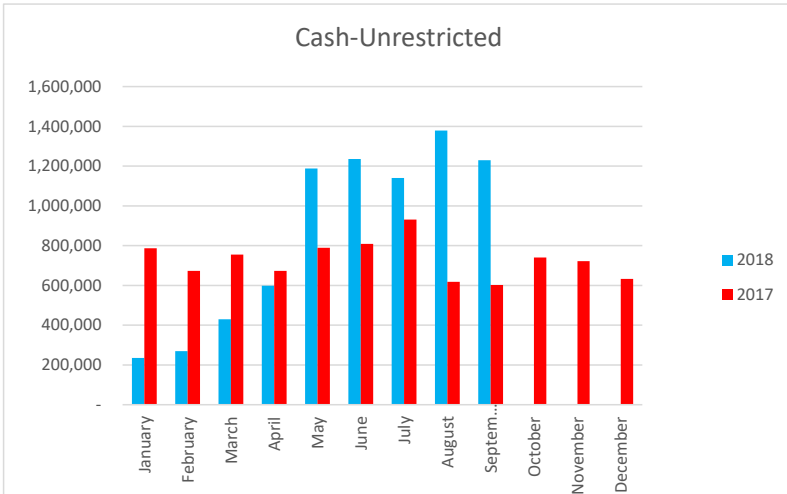


Kennebunk Light & Power District  
September 2018



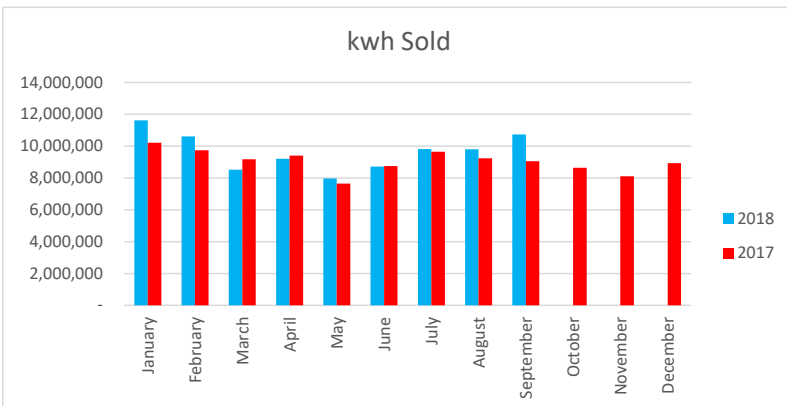
Aging	2018	2017
29 to 60 days	95,871	68,024
61 to 90 days	17,483	18,106
91 days +	55,999	50,781
<b>Total</b>	<b>169,352</b>	<b>136,910</b>

Delinquent accounts as a % of current month's sales:	13.80%	13.79%
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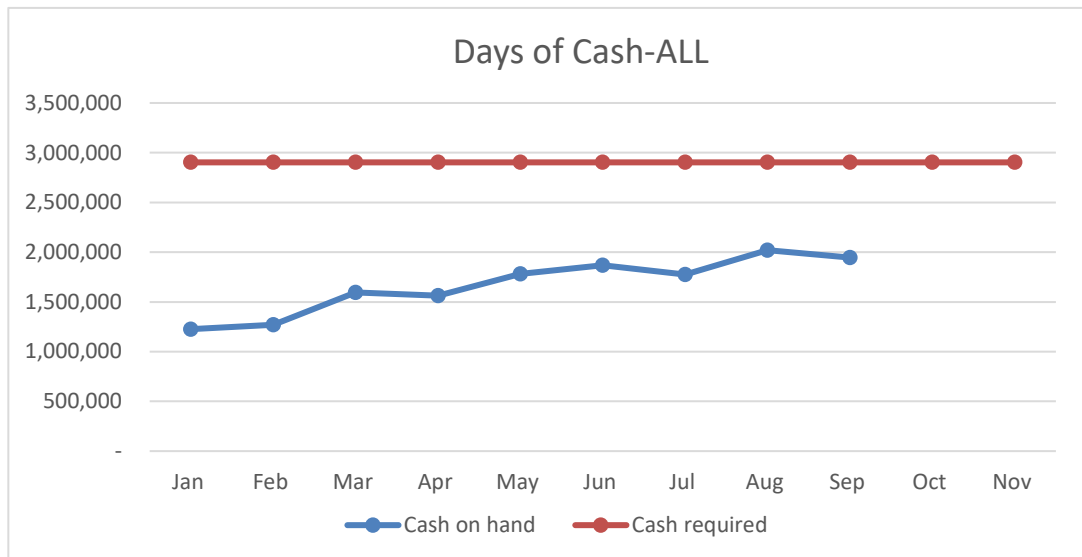
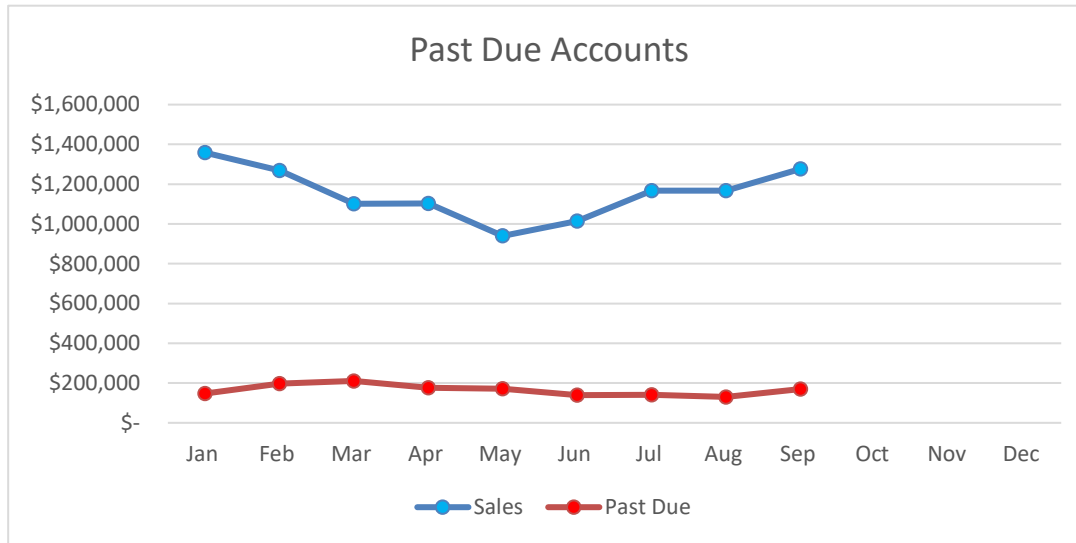
Days of Cash on Hand		Without Bonds
Required	90	90
Actual	38	49
Variance	-52	-41

Cash required:	\$ 2,903,000
<b>Cash unrestricted</b>	<b>\$ 1,229,624</b>
Cash-deposits	\$ 184,630
Cash-capital	\$ 250,000
Cash-Efficiency ME	\$ 280,765
<b>Cash-Total</b>	<b>\$ 1,945,019</b>
Variance	\$ (1,673,376)



September 2018	10,736,766
September 2017	9,051,904
Variance	1,684,862

Kennebunk Light & Power District  
September 2018



**KENNEBUNK LIGHT & POWER DISTRICT  
HYDRO STATEMENT OF ACTIVITY**

<b>Revenue</b>	September 2018	YTD 2018	2018 Budget
Electrical Production	\$ -	\$ 58,853	\$ 85,000
<b>Total Revenue</b>	<b>-</b>	<b>58,853</b>	<b>85,000</b>

<b>Expenses</b>			
Labor	1,687	18,808	26,500
Benefits	793	8,840	13,780
Supplies	1,384	10,799	15,500
Electrical Use	97	2,929	5,872
Liability/Property Insurance	940	8,478	11,277
Bond Interest	1,279	11,511	15,350
Depreciation	2,027	18,243	24,328
Legal & Professional Fees	-	6,318	24,500
<b>Total Expenses *</b>	<b>8,208</b>	<b>85,925</b>	<b>137,107</b>

<b>Gain/ (Loss)</b>	<b>\$ (8,208)</b>	<b>\$ (27,072)</b>	<b>\$ (52,107)</b>
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kWh production	-	571,700	813,740
Cost Per kWh-Produced	\$ -	\$ 0.150297	\$ 0.168490
Cost Per kWh-Purchased	\$ 0.102943	\$ 0.102943	\$ 0.104456
Variance	\$ (0.102943)	\$ 0.047354	\$ 0.064034

	Cost
Energy	\$ 0.078980
RNS	\$ 0.019073
LNS	\$ 0.004890
	\$ 0.102943

\* Expenses do not include any allocation of Management labor and benefits.

KLPD 2019 Proposed Budget Notes

**REVENUES:**

The average annual sales for the past three years are 109,324,338 kWh. We're budgeting a 1.5% increase that equates to 110,964,203 kWh for delivery and transmission. Energy and RNS sales are budgeted net of Corning at 92,106,803 kWh.

Rates are budgeted at:

Energy	\$ 0.088903	an increase of 0.008647
RNS	\$ 0.023000	no change
Transmission	\$ 0.005108	no change
Delivery	\$ 0.020598	no change
Total	\$ 0.137609	

Monthly minimum charges are budgeted at:

Residential	\$ 6.00	no change
Commercial	\$ 13.50	no change
Industrial	\$ 50.00	no change

**EXPENSES:**

Wages reflect a budgeted performance pool of 3%

Health insurance includes an estimated increase of 7%

General plant operations, maintenance and distribution is increasing by \$44k over the 2018 budget for tree trimming. 2019 tree trimming is budgeted at \$210k.

Administration is increasing by \$25k over the 2018 budget for anticipated hydro legal and/or engineering fees

**KENNEBUNK LIGHT & POWER DISTRICT  
PROPOSED BUDGET  
2019**

<b>Revenue</b>	<b>2018</b>		
	<b>2019 Budget</b>	<b>Estimated Actuals</b>	<b>2018 Budget</b>
Energy revenue	\$ 8,188,525	\$ 7,659,428	\$ 7,443,116
PV returned to grid	30,700	30,428	21,250
Purchased power expense	(8,188,525)	(7,659,428)	(7,443,116)
PV Credits	(30,700)	(30,428)	(21,250)
Net energy revenue	-	-	-
RNS revenue	2,118,456	2,095,499	1,966,134
Purchased RNS expense	(2,118,456)	(2,095,499)	(1,966,134)
Net RNS revenue	-	-	-
Transmission revenue	566,805	509,800	334,796
Purchased transmission expense	(566,805)	(509,800)	(334,796)
Net transmission revenue	-	-	-
Net energy and transmission income	-	-	-
Delivery	2,285,641	2,783,874	2,819,576
Minimum charge	587,874		
Cable rental income	25,000	24,675	24,500
Customer penalties	21,844	22,000	22,500
Interest income	15,000	15,000	15,842
Other operating income	16,743	93,098	18,560
Hydro production	65,000	63,371	85,000
<b>Total revenue</b>	<b>3,017,102</b>	<b>3,002,018</b>	<b>2,985,978</b>
<b>Expenses</b>			
Wages	910,854	869,875	872,305
FICA Expense	69,680	66,545	66,731
Health Insurance	250,052	236,692	233,693
Disability Insurance	9,460	9,685	8,491
Life Insurance	6,861	7,442	6,330
Retirement	98,612	94,960	90,402
General plant operations, maintenance and distribution	300,000	251,678	255,556
Customer accounting and collections	65,000	63,101	65,000
Administration	360,000	293,231	335,000
Uncollectible revenue	-	-	-
Depreciation	360,000	360,000	360,000
Interest on long term debt	123,600	132,850	132,850
KLPD electrical usage	26,000	25,631	26,500
<b>Total Expense</b>	<b>2,580,119</b>	<b>2,411,690</b>	<b>2,452,859</b>
<b>Net gain /(loss)</b>	<b>\$ 436,982</b>	<b>\$ 590,328</b>	<b>\$ 533,119</b>

**KENNEBUNK LIGHT & POWER DISTRICT  
2019 HYDRO BUDGET**

**Revenue**

Electrical Production	\$	65,000
<b>Total Revenue</b>		<b>65,000</b>

**Expenses**

Labor	27,295
Benefits	13,102
Supplies	40,500
Electrical Use	5,503
Liability/Property Insurance	11,277
Bond Interest	13,400
Depreciation	24,328
Legal	24,500
<b>Total Expenses *</b>	<b>159,905</b>

<b>Gain/ (Loss)</b>	<b>\$</b>	<b>(94,905)</b>
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kWh production 635,551

Cost Per kWh-Produced \$ 0.251600

Cost Per kWh-Purchased \*\* \$ 0.102274

Variance \$ 0.149327

\* Expenses do not include any allocation of Management labor and benefits.

\*\* Includes purchased power, RNS and transmission